

Message Text

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PAGE 01 LAGOS 04675 131634Z
ACTION AF-10

INFO OCT-01 ISO-00 SSO-00 EB-08 AID-05 ICAE-00 COME-00
AGRE-00 TRSE-00 STR-07 OPIC-03 XMB-02 OMB-01 L-03
INRE-00 SS-15 SP-02 CIAE-00 INR-10 NSAE-00 NSCE-00
OES-07 /074 W

-----125289 131644Z /46

O R 131548Z APR 78 ZFF-4
FM AMEMBASSY LAGOS
TO SECSTATE WASHDC NIACT IMMEDIATE 7873
INFO AMEMBASSY DAR ES SALAAM

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DAR ES SALAAM FOR AMBASSADOR DONALD EASUM

E.O. 11652: N/A
TAGS: EGEN, NI
SUBJECT: BILATERAL ECONOMIC TALKS IN U.S.

REF: STATE 92554

1. EMBASSY MUCH APPRECIATES EXTENSIVE AND THOROUGH PREPARATIONS BEINGMADE BY DEPARTMENT FOR WORKING GROUPS. AS WE SEE AGENDA FROM HERE DISCUSSIONS IN WASHINGTON WOULD PRESUMABLY COVER APRIL 24 AND 25 WITH GROUPS THEN MOVING SEPARATELY TO LOCATIONS OUTSIDE WASHINGTON FOR THE NEXT THREE OR FOUR DAYS. DELEGATION PLANS TO LEAVE FOR LONDON FROM NEW YORK CITY ON THE NIGHT OF APRIL 29.

2. WE WOULD LIKE TO SUGGEST THAT THE FOLLOWING BE WORKED INTO THE SCHEDULE:

A) THERE IS MUCH INTEREST MERE IN SEEING HOW A MAJOR PORT CAN EFFICIENTLY WORK. AT THE SAME TIME VISIT PROVIDES OPPORTUNITY TO SHOW FMG OFFICIALS WHY AMERICAN CONFERENCE LINE NEEDS A SECOND BERTH. THE PORT OF NEW YORK HAS ALREADY BEEN ALERTED
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PAGE 02 LAGOS 04675 131634Z

TO POSSIBLE VISIT BY ITS LONDON OFFICE (SAM NOTKIN). FARRELL LINES HAS NOW VOLUNTEERED TO HOST BOTH THE TRADE AND INVESTMENT GROUP AND TRANSFER OF TECHNOLOGY GROUP ON A TOUR OF THE PORT IN COOPERATION WITH PORT OF NEW YORK AUTHORITY ON MORNING OF THURSDAY, APRIL 2U. THE TOUR SHOULD DEMONSTRATE BOTH PROBLEMS AND POTENTIAL AND WOULD BE FOLLOWED BY LUNCHEON AT THE WORLD TRADE BUILDING. PLEASE CALL FARRELL LINES' ED CHICK (212-

425-6300) ON THIS.

B) PRECISION ASSISTANCE IN LINING UP INVESTMENT BANKERS AND OTHER BUSINESSMEN IN NEW YORK COULD COME FROM BCIU. WE SUGGEST YOU CALL JOHN HABBERTON OR CHARLEY POWLESKE (212-686-8696).

C) MAKING AN EXCELLENT IMPRESSION HERE HAS BEEN GENERAL TECHNOLOGY INCORPORATED (GTI) OF ST. LOUIS. THE COMPANY DESIGNS AND LICENSES MODELS OF MACHINERY WHICH CAN BE USED WITH LOW MAINTENANCE IN MANUFACTURING HERE. PRESIDENT GAIL SCHWARZ HAS BEEN WELL RECEIVED HERE AND WANTS VERY MUCH TO SEE THE TECHNOLOGY TRANSFER GROUP IN U.S. MEA OFFICIALS WARMLY SUPPORT HIS AS DO OTHERS. PLEASE CALL SCHWARZ (314-862-4494).

D) A PROMISING NEW APPROACH TO THE AGRICULTURAL SECTOR MAY BE THE FORMATION OF FARMERS COOPERATIVES. ON THIS SCORE, BILL PEACE OF THE ASSOCIATION OF COOPERATIVES FOR THE DEVELOPMENT OF THE RURAL SOUTH WILL BE IN TOUCH WITH YOU NEXT WEEK. WE BELIEVE THE AGRICULTURAL WORKING GROUP COULD PROFIT BY MEETING WITH HIM AND HIS COLLEAGUES.

(E) A CONTINUING COMMERCIAL-DEVELOPMENTAL PROBLEM IS NIGERIAN OPPOSITION TO IMPORT OF AIRCRAFT. IN LAGOS 1076 WE REPORTED THAT FMG ALLOWED IN ONLY 26 AIRCRAFT IN 1977 AND 25 IN 1976, TOTALS MISERABLY BELOW POTENTIAL. WE SUGGEST DEPARTMENT PREPARE A POSITION PAPER ASKING NIGERIA TO EASE ITS RESTRICTIONS; PAPER COULD BE WRITTEN BY JAMES F. ROBERTS (EB/OA/EVP) WHO IS FAMILIAR WITH SITUATION.

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PAGE 03 LAGOS 04675 131634Z

3. AS OF TODAY MEMBERS OF DELEGATION HAVE FINALLY BEEN NAMED. THEY ARE AS FOLLOWS:

LEADER OF DELEGATION: ALHAJI ABUBAKAR ALHAJI, PERMSEC, MIN. OF INDUSTRIES

GENERAL: (WILL BLEND INTO WORKING GROUPS)

C.O. IBIE, PERMSEC, MIN. OF TRANSPORT

S.O. FALAE, PERMSEC, CABINET

P.O. NNOCHIRI, DEP. DIR., ECON DEPT., MEA

DR. R.O. MOWOE, SEC'Y., ECON AND FINANCE COMMITTEE, MIN OF FINANCE

TRADE, INVESTMENT AND TECHNOLOGY TRANSFER: (GOING AS ONE GROUP BUT WILL SPLIT UP DEPENDING ON SCHEDULE)

ALHAJI ABUBAKAR ALHAJI, CHAIRMAN

U.K. BELLO, SEC'Y FOR FINANCE, MIN. OF FINANCE

E.A. OLEGHE, SEC'Y. FOR TRADE, MIN. OF TRADE

P. OGBE, DEP. DIR. OF RESEARCH, CENTRAL BANK

F.N.C. ORAGWU, DIR., INDUSTRIAL SCIENCES DEPT., NATIONAL SCIENCES & TECHNOLOGY AGENCY

DR. C.P. EXEVFE, DEP. DIR., CENTRAL PLANNING OFFICE, MIN

ECON DEVELOPMENT

AGRICULTURE AND RURAL DEVELOPMENT

ALHAJI M. LIMAN, (CHAIRMAN) DIRECTOR, DEPT. OF AGRICULTURE, MIN
OF AGRICULTURE

DR. G.E. OKURUME, GENERAL MANAGER, NIGERIAN AGRICULTURAL BANK

ALHAJI M. ALKALI, GENERAL MANAGER, NATIONAL GRAINS PRODUCTION CO.

N.O. POPOOLA, DIRECTOR, WATER RESOURCES, MIN OF WATER RESOURCES

E.A. AYO, ASST DIR., CENTRAL PLANNING OFFICE, MIN ECON

DEVELOPMENT

EDUCATION AND HEALTH: (WILL SPLIT ON ARRIVAL)

DR. JIBRIL AMINU (CHAIRMAN), EXEC. SEC'Y., NATIONAL UNIVERSITIES
COMMISSION

ALHAJI H. ALKALI, CHAIRMAN, NATIONAL IMPLEMENTATION COMMITTEE ON
TECHNICAL MANPOWER TRAINING

A.A. COKER, PRIN. SECY., MIN OF EDUCATION

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PAGE 04 LAGOS 04675 131634Z

I.E. INWANG, EXEC. SECY., NATIONAL BOARD FOR TECHNICAL EDUCATION

DR. A.B. SULAIMAN, DIRECTOR, NATIONAL HEALTH PLANNING, MIN OF
HEALTH.

WYMAN

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